

Road Division Manager, Sweden

–An Attractive Role in a Leading Global Transport & Logistics Service Provider

Stillingen er:
Besat

Ansøgningsfrist:
Besat

Lokation:
Strandbadsvägen 15
252 29 Helsingborg



Are you an experienced, internationally oriented road transport professional with strong leadership skills and a commercial mindset? Are you passionate about managing change for growth? Would you like to be in charge of strategic and operational activities spearheading an ambitious team using your great talent for creating a positive and inspiring working environment?

If so, we may have the perfect job for you!

The Company

Our client, LEMAN A/S, is a leading global transport, logistics and freight forwarding company with offices in Denmark, Norway, Finland, Sweden, UK, US and China employing approx. 750 employees. The LEMAN Group has launched a growth strategy with a wish to grow both organically and through acquisitions in the countries where the group is already present.

People are LEMAN's strongest asset, and Landau Headhunting is now assisting LEMAN in the search for the right person to cover the important role of a Road Division Manager for LEMAN Sweden. LEMAN Sweden is located in Helsingborg (HQ of Sweden), Gothenburg and Stockholm. This position is placed in Helsingborg.

The Job

The Swedish market position is an important focus area that LEMAN will strengthen, and the business area of Road is central to the overall business. Therefore, we are looking for a strategic, international and highly commercial profile with a strong hands-on/operational experience and attitude, who can contribute to a growth journey, where untapped markets are entered, and LEMAN Sweden is brought to the next level.

As LEMAN's Road Division Manager, you will be reporting directly to the CEO of

Sweden and be part of the Swedish management team. You will have the responsibility for a team of approximately 15 employees split between Helsingborg and Gothenburg. You will be in charge of strategic and operational activities in line with business and growth plans and according to the company mission LEMAN3+. As LEMAN's Road Division Manager, you must be able to work in a multisite environment, drive cooperation and create synergies across the business to deliver improved top and bottom-line growth, working closely with other LEMAN countries and partners to align business, services & costs.

Your Professional Skills & Experience

For this important role, you must have a minimum of 5 years leadership experience and a broad business understanding acquired from logistics and international road transports. Furthermore, we are looking for the following professional skills:

- Strong operational knowledge.
- Network within the industry and relevant fields, as well as experience of negotiation with partners and providers (haulage etc).
- Financial acumen and understanding of business drivers and ability to deliver profitable results.
- Able to set directions, priorities and goals; able to secure plans and organization in order to realize and deliver ambitions and results.
- Engaged leadership with motivation as a key word, building efficient teams that work towards common goals.
- Strong organizational skills, including the ability to manage multiple priorities effectively, and to establish own work schedule.
- Business driven, well-structured and target oriented.
- Experienced in working with complex RFQ's, designing the set-up proposal, including pricing.
- Excellent communication skills both verbal and written (English and Swedish), proficient in Excel, Word and Outlook.

Your Personal Profile

Apart from your professional skills, we are putting strong emphasis on your personal profile. We are looking for a skilled people manager and visible change leader who can create a sense of urgency, however, with a positive spirit and an ability to engage and motivate. Focus is on the following personal traits:

- Positive and with strong motivation for people and customers.
- Pragmatic and hands-on with a strong operational focus.
- Structured with ability to prioritize.
- Creative personality.
- Action and result oriented.

We Offer

- Full ownership of Road Division and a strong brand.
- A positive and busy working environment, motivated colleagues and an informal atmosphere.
- An exciting and open workplace and freedom with responsibility.
- An international environment.
- A competitive salary.

Being the right person, you will have good opportunities for personal and professional development.

Interested?

Please apply soonest possible (in English) by clicking the "Apply" button and thereby

uploading your CV and application. For any additional information, please contact Hans Vexø from Landau Headhunting by phone: +45 5357 1200.



Landau Headhunting will carry out the recruitment process. Therefore, all inquiries should be directed to Landau Headhunting. We will call in relevant candidates for interviews on an ongoing basis, and we reserve the right to call in candidates prior to the application deadline. We are looking forward to hearing from you!

For more information about LEMAN, please have a look at: www.leman.com